

Message Text

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PAGE 01 STATE 097190
ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 TRSE-00 /027 R

XMB

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XMB: JOSEPH R. WILLIAMS
EB/IFD/ODF:TPARKER
ARA/CEN, DWFIGGINS
-----036889 151925Z /73

R 150300Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY TEGUCIGALPA

UNCLAS STATE 097190

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: SALE OF TEN MACK TRUCKS TO CONSORCIO ASTALDI -
CODELFA - COLUMBUS

1. EXIMBANK HAS REQUEST FROM MACK TRUCK CORPORATION TO
INSURE THE SALE OF 10 MACK OFF-HIGHWAY TRUCKS VALUED AT
U.S. DOLLARS 1.8 MILLION TO CONSORCIO ASTALDI - CODELFA -
COLUMBUS, TEGUCIGALPA, HONDURAS. THE CONSORTIUM HAS
REPORTEDLY BEEN AWARDED THREE ROAD BUILDING CONTRACTS IN
HONDURAS WITH A TOTAL VALUE OF U.S. DOLLARS 74.3 MILLION.
THESE CONTRACTS ARE REPORTEDLY FOR THE MAIN ACCESS ROADS
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FOR THE ORLANCHO FORESTRY PROJECT.

2. IN ORDER TO FACILITATE REVIEW OF THE SUBJECT TRANS-
ACTION, EXIMBANK WOULD APPRECIATE EMBASSY COMMENTS ON THE
FOLLOWING POINTS:
A) VERIFICATION THAT THE CONSORTIUM HAS BEEN AWARDED
CONTRACTS BY THE HONDURAN FORESTRY DEVELOPMENT CORPORATION
(COHDEFOR);
B) TERMS AND CONDITIONS OF THE REFERENCED CONTRACTS;

C) VERIFICATION THAT FUNDING HAS BEEN ALLOCATED BY THE
GOH FOR EXECUTION OF THE CONTRACTS;
D) INFORMATION PERTAINING TO THE FINANCIAL CONDITION AND
REPUTATION OF THE CONSORTIUM ITSELF AND ITS INDIVIDUAL
MEMBERS:

- (1) IMPRESA ASTALDI ESTERO SPA - ITALY
- (2) COSTRUZIONI DEL FAVERO SPA (CODELFA) - ITALY
- (3) COLUMBUS LATIN AMERICANA DE CONSTRUCCIONES, S.A. -
PANAMA.

3. THANK YOU. CHRISTOPHER

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Message Attributes

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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